



Outgrow





A focus on
the practical

The best faculty
in the industry

Extensive use of
case studies

CRISIL's
impeccable
standards



For two decades, CRISIL has stood for the power of knowledge. Today we bring that knowledge to your doorstep. CRISIL Executive Training distils many years of CRISIL's learning into focused and practical executive education.

Our philosophy is to train real business people for real business situations. We base our programmes on case studies and practical examples, and we focus on application and not just theory. We do all we can to mirror live situations, because we believe that training has to yield results in real life. More than 250 organisations have had their employees trained by us, and have experienced the difference that CRISIL training makes. We invite you to join them and experience the results. We offer both Open Enrolment and Customised Training Programmes.



Open Enrolment Training Programmes

Our training modules are crafted after intensive market research, and are conducted on topical subjects, after consulting subject experts. With a growing client base, we now also depend on feedback from our users to refine our course content and methods.

At CRISIL, we have access to top-flight expertise, both in-house and across the many premier organisations we interact with daily. Our depth of research and width of influence allow us to identify the most appropriate faculty for programmes, and bring on board the best-known and sharpest minds in the industry. Our emphasis on the practical results in the use of case studies. A typical programme will therefore feature experienced and capable practitioners taking participants through real-life business situations, and helping them arrive at step-by-step solutions.

Carefully crafted course material ensures that the learnings are easily assimilated and stay with the participants long after the programme is over.



An Indicative List Of Our Open Enrolment Programmes

- Advanced Corporate Credit
- Risk Analysis
- SME Lending : Risks and Opportunities
- Building Blocks of Securitisation
- Securitisation - Beyond the Basics
- Understanding Risks in Retail Finance
- Real Estate Financing - Golden Goose or Damocles' Sword
- ABCs of SEZs
- Financial Modelling for Project Finance
- Gas Contracts, Regulations and Pricing
- Energy Markets & Energy Derivatives

- Structuring & Financing of Mergers & Acquisitions
- Macro Economics for Business Executives
- Understanding and Analysing Mutual Funds
- Financial Planning and Wealth Management
- Corporate Foreign Exchange Risk Management
- Getting to Grips with Derivatives
- Accounting and Valuation of Derivatives
- Derivatives for Back-Office and Audit Professionals
- Exotic Derivatives & Structured Products
- Essentials of Bond Mathematics



Customised Training Programmes

CRISIL's Customised Training Programmes are designed and developed around clients and their needs. The course structure, faculty, case studies used, and the duration, are finalised after detailed interactions with clients. Similarly, the location and timing of the programme are chosen to maximise the number of participants attending the programme. CRISIL offers a wide range of topics for customised training requirements. Subjects that we have covered include Macro-Economics, Oil Derivatives, and Risk Management.



Training programmes on both open enrolment and customised basis.

More than 120 training programmes carried out, over 1500 professionals trained.

250 organisations have returned to us with fresh nominations.

More than 20 modules to choose from, with many more in the pipeline



To learn more

about CRISIL's Executive
Training initiative, please
contact:

Executive Training Desk

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CRISIL Executive Training has a long and illustrious list of client organisations for its customised training programmes, including:

ABN Amro Bank N.V.	Kotak Mahindra Mutual Fund
Andhra Bank	Kotak Mahindra Bank Ltd.
BNP Paribas	Lehman Brothers Services India Pvt. Ltd.
Chennai Petroleum Corporation Ltd.	Punjab National Bank
Deutsche Bank A.G.	Rural Electrification Corporation Ltd.
DSP Merrill Lynch Ltd.	Standard Chartered Bank
Godrej Group	State Bank of Travancore
ICICI Bank Ltd.	Tata BP Solar Limited
Indian Overseas Bank	The Shamrao Vithal Co-operative Bank
ICICI Securities Ltd.	Union Bank of India
J.P. Morgan Chase, India	Urban Infrastructure Venture Capital Ltd

To know more about **CRISIL Executive Training**, log onto www.crisil.com/executive-training/

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